

KaiPerm NW Federal Credit Union

Income Statement

Run: 05/05/2021

As of: 4/30/2021

Month-to-Date

Quarter-to-Date

Year-to-Date

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| | Month-to-Date | Quarter-to-Date | Year-to-Date |
|-------------------------------------|---------------|-----------------|--------------|
| INTEREST INCOME | | | |
| Income from Credit Card Loans | 11,209.59 | 11,209.59 | 46,213.04 |
| Income from Unsecured Loans | 7,397.92 | 7,397.92 | 31,265.39 |
| Income from New Vehicle Loans | 8,068.94 | 8,068.94 | 32,062.95 |
| Income from Used Vehicle Loans | 26,845.31 | 26,845.31 | 108,517.61 |
| Income from 1st Mortgage Loans | 58,155.96 | 58,155.96 | 224,285.59 |
| Income from 1st Mortgage 7/1 Arm | 5,645.65 | 5,645.65 | 26,270.19 |
| Income from 1st Mortgage 5/1 Arm | 1,435.46 | 1,435.46 | 5,759.15 |
| Income from HE Non Call | 2,992.30 | 2,992.30 | 12,460.52 |
| Income from HE LOC | 32,927.30 | 32,927.30 | 130,036.23 |
| Income from 7 Year Draw | 3,579.76 | 3,579.76 | 15,159.99 |
| Income from HE 7 yr Fixed | 47.50 | 47.50 | 197.47 |
| Income from Share Secured Loans | 4.13 | 4.13 | 19.93 |
| Income from Participation Loans | 7,790.98 | 7,790.98 | 32,412.38 |
| Income from Recruitment Loans | 1,495.31 | 1,495.31 | 6,281.41 |
| Income from Business Loans | 610.26 | 610.26 | 610.26 |
| Total Loan Income | 168,206.37 | 168,206.37 | 671,552.11 |
| Net Loan Income | 168,206.37 | 168,206.37 | 671,552.11 |
| Income from Overnight Investments | 1,460.22 | 1,460.22 | 7,046.05 |
| Income from Certificate of Deposits | 7,821.31 | 7,821.31 | 32,910.93 |
| Income from US Treasury Notes & Bon | 34,546.18 | 34,546.18 | 133,592.41 |
| Income from AFS CMBS-VR-CMO | 3,926.62 | 3,926.62 | 14,477.94 |
| Total Investment Income | 47,754.33 | 47,754.33 | 188,027.33 |
| Total Interest Income | 215,960.70 | 215,960.70 | 859,579.44 |
| INTEREST EXPENSE | | | |
| Dividends - Regular Shares | 2,473.46 | 2,473.46 | 9,043.44 |
| Dividends - Share Draft Accounts | 16,862.94 | 16,862.94 | 66,907.02 |
| Dividends - Certificate Shares | 14,173.72 | 14,173.72 | 49,272.51 |
| Dividends - IRA Shares | 543.88 | 543.88 | 2,259.34 |
| Dividends - IRA Certificates | 4,435.52 | 4,435.52 | 13,954.58 |
| Dividends - Money Market Shares | 3,435.95 | 3,435.95 | 16,156.48 |
| Dividends - Club Accounts | 58.40 | 58.40 | 169.93 |
| Interest On Borrowed Money | 1,050.00 | 1,050.00 | 4,200.00 |
| Total Interest Expense | 43,033.87 | 43,033.87 | 161,963.30 |
| Net Interest Income | 172,926.83 | 172,926.83 | 697,616.14 |
| Provision For Loan Loss Expense | (4,334.96) | (4,334.96) | 36,959.46 |
| Net Interest Income after Provision | 177,261.79 | 177,261.79 | 660,656.68 |
| OPERATING EXPENSES | | | |
| Salaries | 79,604.19 | 79,604.19 | 307,216.14 |
| Pension | 10,740.17 | 10,740.17 | 41,078.87 |
| Employee Benefits | 11,904.71 | 11,904.71 | 47,968.44 |
| Travel & Conference | 2,165.10 | 2,165.10 | 8,506.79 |
| Association Dues | 588.79 | 588.79 | 2,355.16 |
| Office Occupancy | 9,464.39 | 9,464.39 | 34,390.18 |
| Office Operations | 42,378.93 | 42,378.93 | 174,479.29 |
| Education & Marketing | 1,000.00 | 1,000.00 | 4,000.00 |
| Loan Servicing | 3,526.63 | 3,526.63 | 14,296.75 |
| Outside Services | 58,616.15 | 58,616.15 | 237,128.07 |
| Examination Fees | 1,832.41 | 1,832.41 | 8,011.98 |
| Annual Meeting | 500.00 | 500.00 | 2,000.00 |
| Misc. Operating Exp. | 250.00 | 250.00 | 1,000.00 |
| Depreciation Expense-Furniture, Fix | 4,104.00 | 4,104.00 | 16,565.00 |
| Total Operating Expenses | 226,675.47 | 226,675.47 | 898,996.67 |
| OTHER OPERATING INCOME | | | |
| Fees & Charges | 17,454.94 | 17,454.94 | 92,191.12 |
| Other Income | 202,607.80 | 202,607.80 | 405,336.24 |
| Total Other Operating Income | 220,062.74 | 220,062.74 | 497,527.36 |

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Net Income

170,649.06

170,649.06

259,187.37